

**27th Virtual Annual General Meeting (“AGM”) on 25 June 2024
Questions & Answers**

No.	Name	Questions & Answers	
1	Looi Boon Ping	Q1	Did management foresee the growth perspective of telecommunications would be more brighter than oil bunkering and others division? Or otherwise?
		A1	The growth prospects for our Telecommunication & Networking Services segment is bright and we expect the growth in this segment to be in tandem with the Oil Bunkering & Shipping Related Services segment.
		Q2	What is the most worrying issues management are facing now? Competitors? Supply chain? Lack of talented people? Forex fluctuation? Receivables?
		A2	One of the possible headwinds is the geopolitical situation that may disrupt the supply chain.
2	Mohd Afandi Bin Konting	Q	Does Straits sulphur reduction facilities give significant impact to company revenue. IMO 2020 has been enforced since 2020 but looking at the company net profit there is no significant impact to the company earning. Please explain
		A	<p>Straits being a bunkering company which trades in oil cargoes is not involved in managing or operating blending facilities which can certainly generate better margins.</p> <p>Despite the implementation of IMO 2020, there has not been a significant impact on the Company’s earning as we face margin compression over the years.</p>

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3	Lee Chew Foong	<p>Q</p>	<p>Since our Board of Directors had decided not to give any door gift as appreciation of shareholders' efforts, time, cost and participation in the AGM, then it is advisable that Boards should also not be getting any fees for their work and in attending AGMs. Thank you for your support and understanding.</p>
		<p>A</p>	<p>Kindly be informed that Straits had always practiced giving generous door gifts during the times when our AGMs were held physically.</p> <p>Since Covid-19 Pandemic in 2020, all our AGMs were held virtually until today.</p> <p>Despite the challenges of the pandemic, the Company had continued its generous practice of appreciating its shareholders by paying RM 50.00 to all shareholders/proxies who had attended the Company's EGM and AGM since 2020 until today.</p>
4	Tan Chai Heng	<p>Q</p>	<p>Can we expect an increment door gift in this AGM? Thank you</p>
		<p>A</p>	<p>Your request is noted with thanks and will be given due consideration in future AGMs.</p> <p>As for this AGM, the Company has agreed to pay RM 50.00 cash to each shareholder/proxy who had participated via RPV today.</p>
5	Toh Gaik Bee	<p>Q1</p>	<p>Do you believe that the Company's shares are fairly valued?</p>
		<p>A1</p>	<p>We have no comments on this as we do not have control over the price of shares traded.</p>
		<p>Q2</p>	<p>When is the Company planning to pay dividends?</p>
		<p>A2</p>	<p>Currently the group is still expanding its business base which requires internal funding. We will plan for payment of dividends to shareholders when the situation permits.</p>
		<p>Q3</p>	<p>Are there any new projects in the pipeline?</p>
		<p>A3</p>	<p>We are focusing on growing our current business segments.</p>

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			Nevertheless, we are always working and on the lookout for new projects and will make announcement whenever required.
6	Lau Thing Sing	<p>Q May I know, what is the company's future outlook?</p> <p>A</p>	<p>The Group will continue to focus in growing all its core business segments and expects the Oil Bunkering & Shipping Related Services to continue being the biggest contributor of the Group's main revenue.</p> <p>The Group also expects higher revenue from the constantly growing Telecommunication and Networking Services segment arising from its vigorous marketing to secure more and bigger projects by tailor making innovative solutions to its targeted clients.</p> <p>As for its other revenue segments, the group will continue to yield synergistic value by leveraging on the strengths and capabilities of each business segment and exchange support as and when needed to further improve the entire Group's revenue and bottom line.</p> <p>For further details, you may refer to our Annual Report 2023 under "Management Discussion & Analysis" section.</p>
7	Yap Zheng	<p>Q1</p> <p>A1</p>	<p>Hi, why is the PBT margin of TMD now still remained less than 1% and not able to achieve margin during pre-covid time? What are the strategy for TMD moving forward?</p> <p>We are yet to achieve pre-covid PBT margin as the cost of doing business, cost of funding and various other geopolitical factors continues to impact and challenge our efforts to increase the margin back to pre-covid time.</p> <p>As the margin for this industry is also very competitive and tight which results in margin compression, to overcome this major challenge, the Company will continue to vigorously to step up its efforts to widen its market share to earn higher revenue and also improve the margin by providing value added services to its current and potential/targeted clients to enhance the bottom line</p>

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		<p>Q2 Why is the SAT still making losses despite increasing revenue? Will the recent subsidy removal for diesel further impact SAT? Please shed some lights on current business for SAT?</p> <p>A2 Although SAT’s revenue continues to increase, the corresponding increase in cost of funding and doing business continues to be a major challenge to SAT’s efforts to reduce its losses and return to a profitable position soonest.</p> <p>As part of SAT’s effort to improve its bottom line, the Company will continue to emphasize prudence in implementing various cost-cutting measures and further increase its market share to improve revenue.</p> <p>SAT also plans to purchase additional units of used Trucks to enhance its revenue and reduce fixed cost ratio to bring SAT onto the positive side.</p> <p>Apart from this, SAT has also added new products deliveries to expand its transportation business.</p> <p>As the removal of diesel subsidy, there is no impact on SAT as cement tankers are eligible for diesel subsidy.</p>	
		<p>Q3 For the MOA for JV between Straits CommNet Solutions (SCS) and D1, what will be the role of SCS in the JV and how much capex will be committed?</p> <p>A3 SCS with D1 will lead the market in sales of Cloud and related IT products/services in Malaysia, with a targeted plan to expand aggressively into the ASEAN region. The said innovative solutions are customer-funded, eliminating the need for Capex, except for build, operate, and manage projects which will have a clearly defined investment recovery period.</p>	
		<p>Q4 Is the illegal bunkering still impacting straits?</p> <p>A4 We have no comments on the above.</p> <p>However, we wish to assure that Straits has wide network of established customers who will only buy from trusted and reliable bunkering companies which supply premium cargoes such as Straits.</p>	

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8	Koh King Hong	Q	Hi Chairman, does the company allow restriction of only 1 proxy to log into the TRICOR system when earlier the proxy form was submitted on time for 2 proxy? We face this issue today in your AGM. Can you please check with TRICOR on the issue.
		A	There was no restriction. Tricor has confirmed that the said proxy was denied to login as the NRIC number did not match.
9	Mohamad Naquiuddin Bin Rosdi	Q	How much do STRAITS spend for today virtual AGM?
		A	The Company is unable to disclose the actual cost spent on the virtual AGM as it may be unfair to our service providers. Be rest assured that the Company exercises prudence in managing its meeting expenses.
10	Lim Jit Thin	Q	Would the company be reverting back to physical AGM in the years (next year) to come? Or have hybrid AGM like Bursa Bhd this year?
		A	Yes, we might do so in the future.
11	Mohd Khalil Bin Md Dom	Q	I appeal for Straits Energy resources to conduct CSR program at my school in Kepong. in dire needs of assistance. I m NYDP to the PIBG. Insyallah
		A	Currently, we have sufficient ongoing CSR programs. However, you may write in to the Company for its consideration.
12	Wan Mohd Rushdi Bin W.A.Lah	Q1	How company will sustain profit during economic and political instability nowadays?
		A1	Be it economic or political instability challenges, Straits has put in place various business strategies to mitigate and overcome all kinds of business challenges and sustain its profitability.
		Q2	What is future or next development business operation?
		A2	The details our Group’s outlook including business development can be found in our Annual Report 2023 under “Management Discussion & Analysis” section.

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		Q3	Can company sustain giving dividend to all shareholder for next year and what is dividend policy?
		A3	At present moment, the funding requirements for sustaining all its business operations and expansions are from internally generated funds and also bank borrowings.
			Hence, any consideration by the Board on the declaration of dividend will very much depends on the performance of the Group in the coming financial year and also on the availability of reserves in the Company in accordance with the dividend policy of the Company which amongst others emphasizes on rewarding shareholders with dividend as and when the Board deems fit.
13	Chong Choon Ket	Q	SERB has received a few LOA under the telecommunication division. How is the progress currently? Will the progress be reflected in Q2 this year?
		A	Yes, the telecommunication division has received several LOAs. The progress from the contracts will not be reflected in Q2 except for one project. The rest of the projects were mainly commenced in May-24/Jun-24 which means the recognition of revenue (based on work in progress) will only be seen in Q3 and thereafter.
			As for revenue, it can be seen that there is an increase for Q2 2024 as compared to corresponding period 2023. From Q3, 2024 onwards, more projects will start to kick off and this will give positive impact on the overall Telecommunication and Technology segment's revenue.
14	Koh King Hong	Q	What is the highest profit contributor project for the company?
		A	As our financial reporting are segment based and not by project, the highest profit contributing segment is Oil Bunkering & Shipping Related Services.
15	Chong Wei Boon	Q	Is there will have dividend policy after earn big profit in future for expanding business in 5G or AI field?
		A	Our dividend policy emphasizes on rewarding all our shareholders with dividend as and when the profitability and cash reserves allows the

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			<p>Company to declare dividends in accordance with the Companies Act 2016.</p> <p>As such, the Company will consider to declare dividend based on the overall performance of the Group and not only from profits made from 5G and AI segment.</p>
16	Annual Report 2023	<p>Q</p> <p>A</p>	<p>Printed hardcopy of Annual Report 2023</p> <p>The Company has sent a copy of the printed Annual Report 2023 to Shareholders who had requested for it.</p>
17	AGM E-Voucher	<p>Q</p> <p>A</p>	<p>AGM E-Voucher</p> <p>The Company has agreed to give RM 50.00 cash for each shareholder and proxy who had participated in the AGM via RPV.</p>
18	EGM E-Voucher (status update)	<p>Q</p> <p>A</p>	<p>EGM E-Voucher</p> <p>We are in the process of sending out emails to shareholders/proxies in batches requesting for their respective bank account number and make payments accordingly.</p>